

J.ROT BART & CO.

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P R E C I O U S   M E T A L S

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“Gold is money.  
Everything else is credit.”

– J.P. Morgan  
Testifying to congress in 1912



# Why Gold?

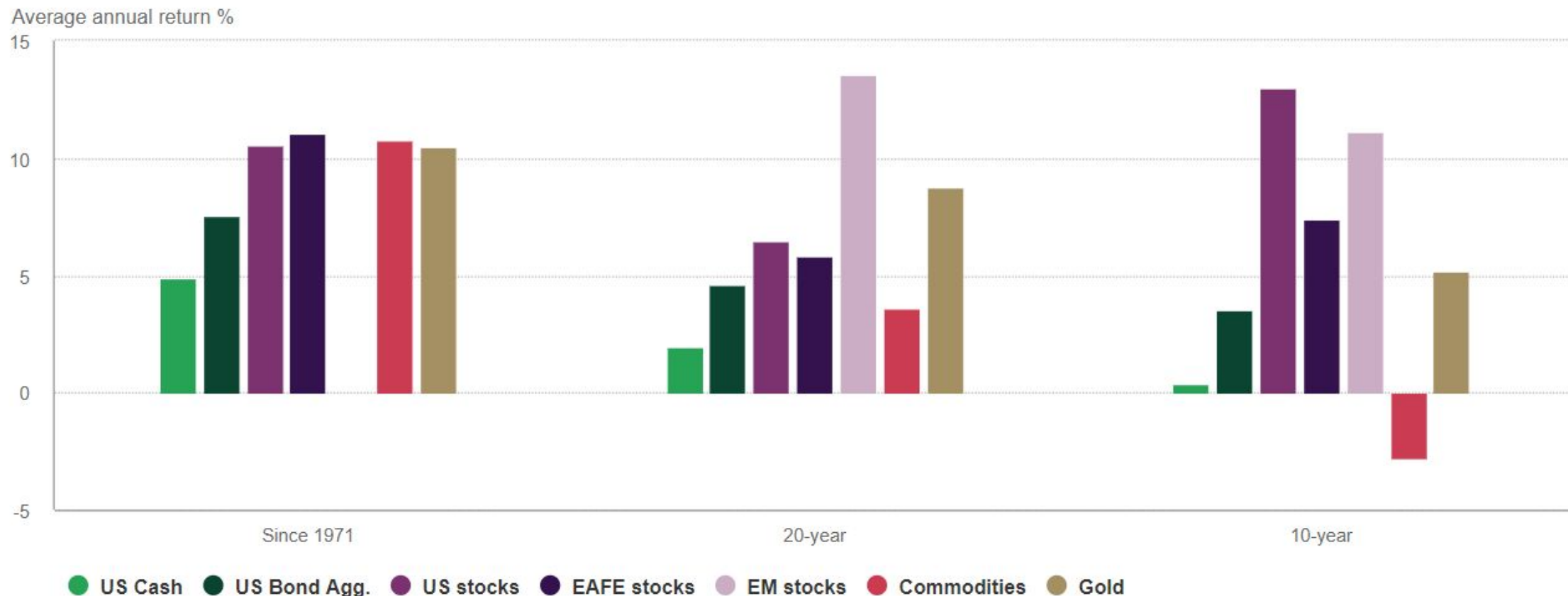
*The asset class that has withstood the test of time*

1. Gold's intrinsic and historical value
2. High global liquidity
3. Tool for portfolio diversification
4. Gold maintains its purchase power over time
5. The basis of monetary system



## Gold has delivered positive returns over the long run, outperforming key asset classes

Average annual return of key global assets in US dollars\*

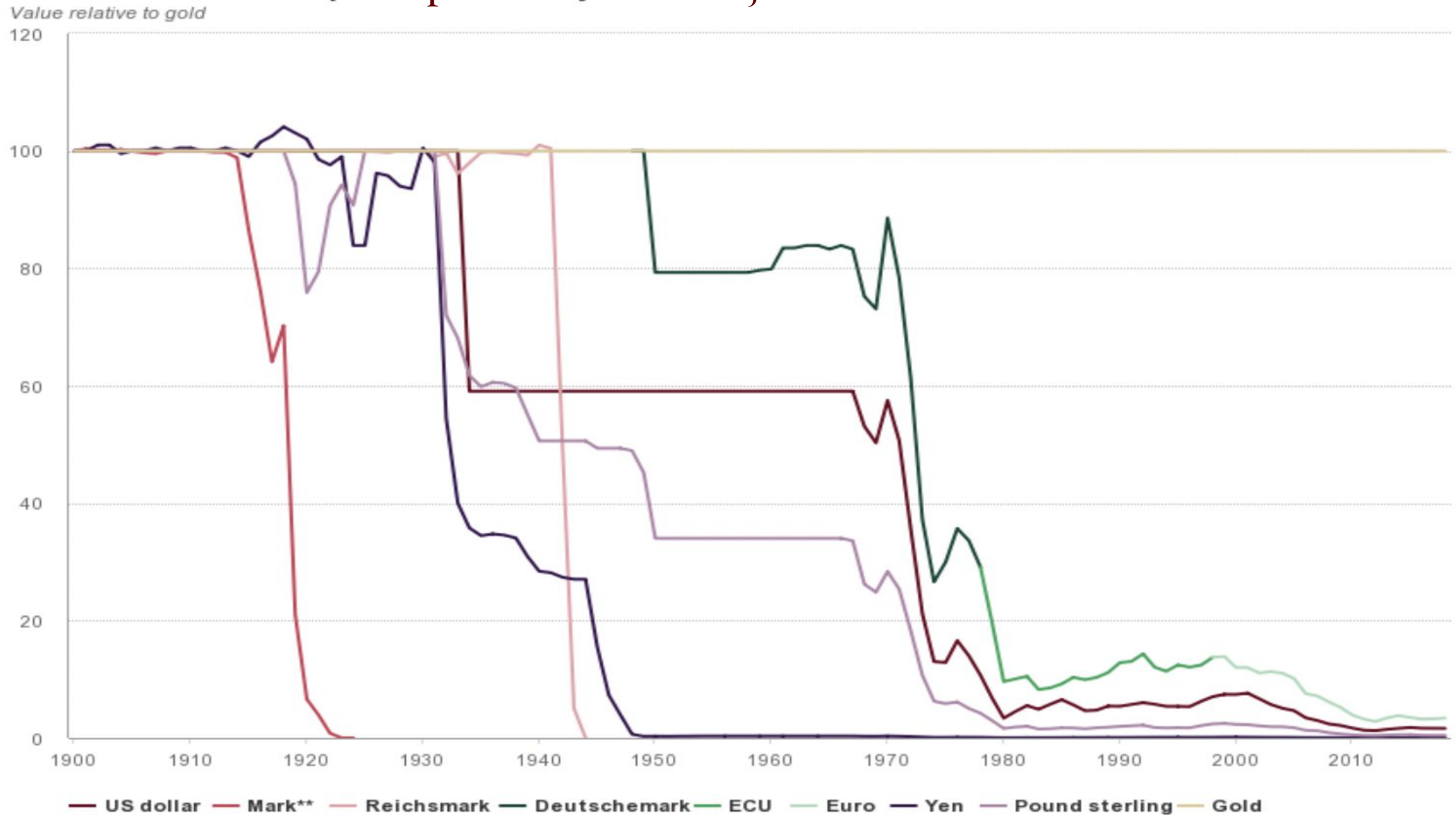


Sources: Bloomberg, ICE Benchmark Administration, World Gold Council; [Disclaimer](#)

\*As of 31 December 2018. Computations in US dollars of total return indices for ICE 3-month Treasury, Bloomberg Barclays US Bond Aggregate, MSCI US, EAFE and EM indices, Bloomberg Commodity Index and spot for LBMA Gold Price PM.

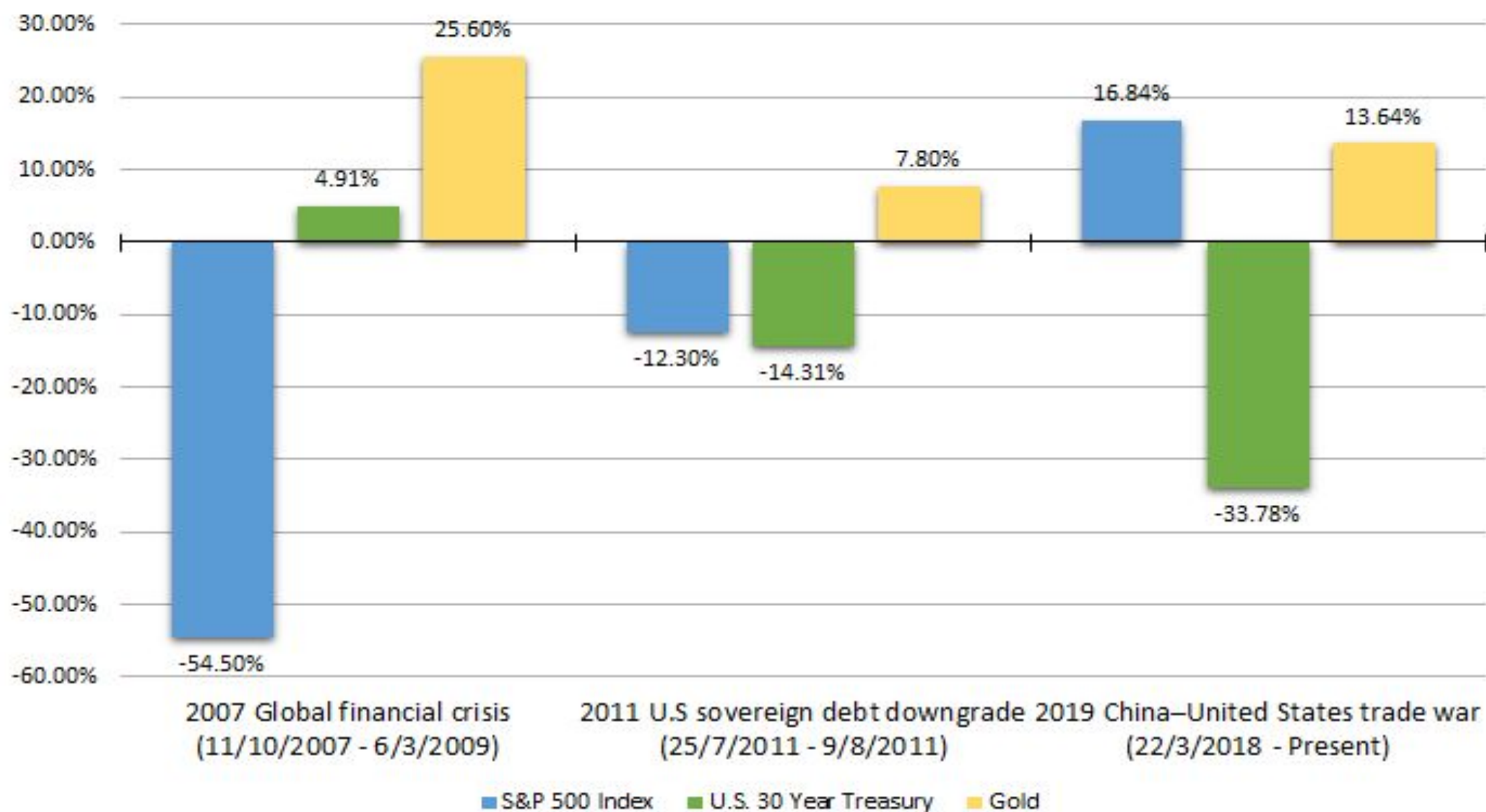


# Gold has outperformed all major fiat currencies over time

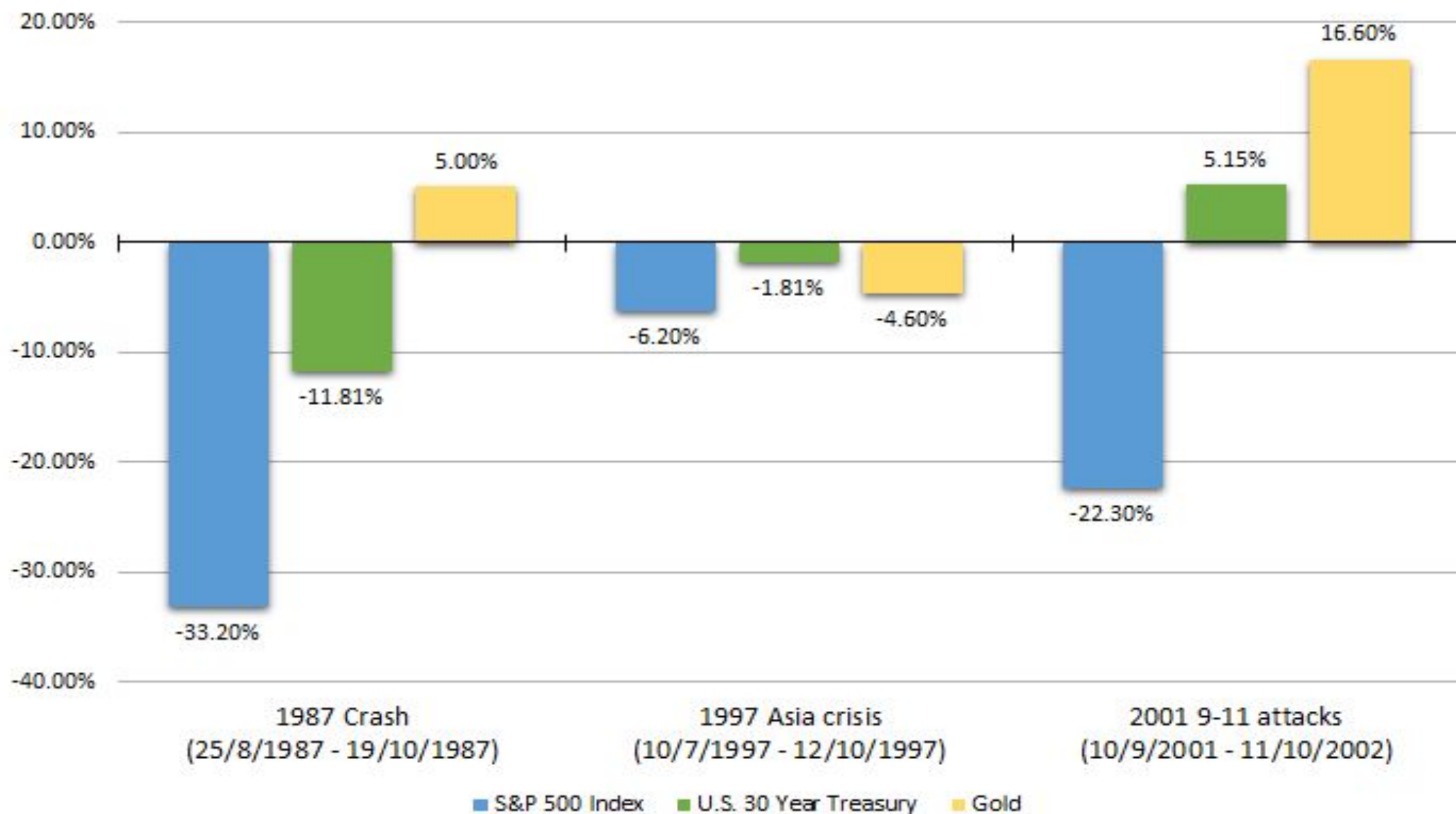




## Performances during turbulent times



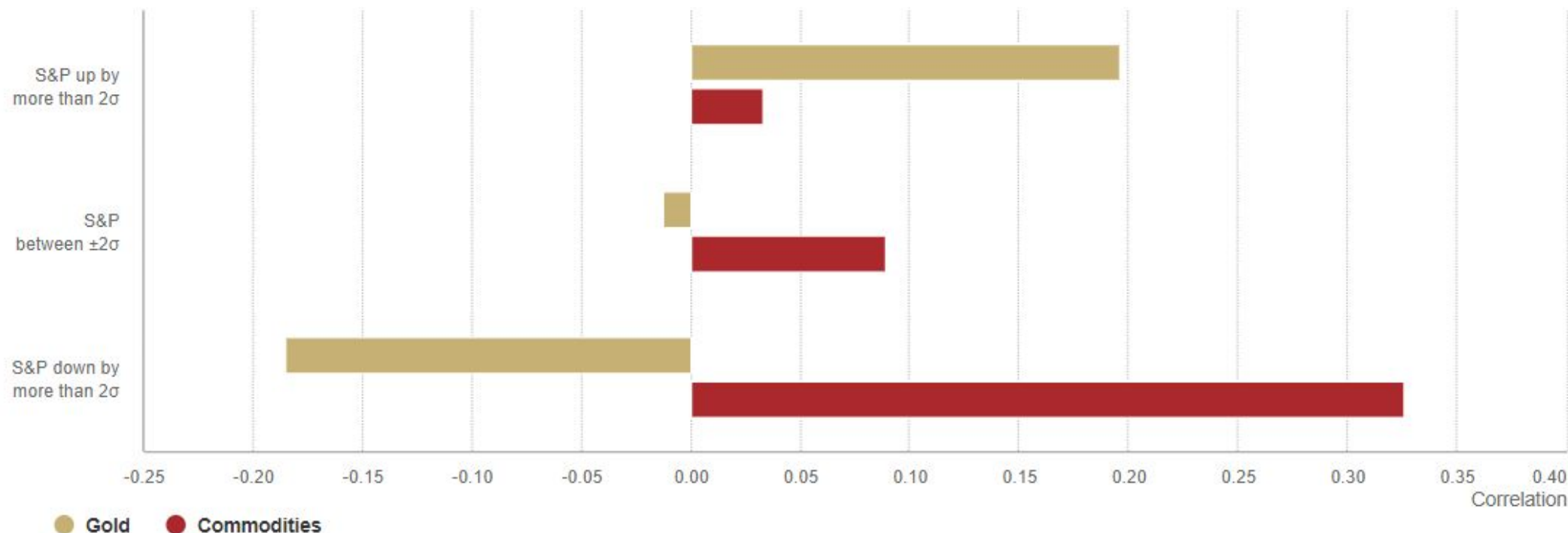
## Performances during turbulent times





## Gold's correlation with stocks helps portfolio diversification in good and bad economic times

Correlation between gold and US stock returns in various environments of stocks' performance\*



Sources: Bloomberg, ICE Benchmark Administration, World Gold Council; [Disclaimer](#)

\*As of 31 December 2018. Correlations computed using weekly returns based on the Bloomberg Commodity Index and the LBMA Gold Price PM since January 1971. The middle bar corresponds to the unconditional correlation over the full period. The bottom bar corresponds to the correlation conditional on S&P 500 weekly return falling by more than two standard deviations (or 'σ') respectively, while the top bar corresponds to the S&P 500 weekly return increasing by more than two standard deviations. The standard deviation is based on the same weekly returns over the full period.



“...Most people should have roughly 10% of their assets in gold, not only as a good, long-term investment, but also for its effectiveness in diversifying the other 90% of assets people hold...”

Ray Dalio  
Founder of Bridgewater  
Associates

J. ROXBART & CO.  
PRECIOUS METALS | MATERIAL ASSETS







Why physical?



# *A Tangible asset that truly belongs to you*

1. Client has direct access to 100% of the underlying asset
2. No counterparty risk
3. Can be held confidentially and privately



Weight

Refinery  
Stamp  
(hallmark)

Purity

Serial  
Number  
(unique)

Know your  
Bar





- The London Bullion Market Association (LBMA) is the world's authority on precious metals – it maintains the Good Delivery List, the de facto standard for bullion
- J. Rotbart & Co. deals only with reputable partners as recognized by the LBMA, thereby ensuring the chain of integrity
- We ensure all goods purchased through us have proper certification





# J. Rotbart & Co.

- Family owned company, more than 10 years experience
- Approx. USD 1 billion traded, stored and shipped by the team
- Background in Secure logistics Industry
- Offices in Hong Kong, Singapore, Philippines
- Global service – 10 secure tax-free storage locations globally, 35 delivery destinations
- Handle transactions from start to finish, including metals buybacks
- Member of the Singapore Bullion Market Association



# J. Rotbart & Co. Precious Metals Services

- Purchase and sale of gold, silver, platinum and palladium bars and coins
- Secure international transportation and storage services
- Personal Safe deposit boxes
- Lending services using precious metals holdings as collateral



# J. Rotbart & Co. – Professional Storage in private vaults

- Liability for loss
- Extensive insurance policies maintained by both J. Rotbart & Co. and vault operators
- Segregated storage, full allocation per client
- Bullion is off our balance sheet
- Inspection and withdrawal rights guaranteed
- Independent annual audit





# Storage Locations



# PROCESS

## *Owning precious metals – it's easier than you think*

For individuals, account can be opened within 8 hours; companies and trusts up to 2 business days.

From the moment client gives instructions and wire the funds, it takes 1 to 3 business days for metals to be delivered.



# Due Diligence

## *Why do we do it?*

Avoid exposure to illegal activities, such as money laundering, tax evasion etc.

## *How do we conduct it?*

- We request for a list of identifying documents from our clients
- We conduct background checks
- We ascertain that onboarding clients are clear of litigations or sanctions
- We work only with recognized goods and service suppliers and dealers







## J. Rotbart & Co.

- Secure
- Efficient
- World Experts
- Independent
- Long Term Partnerships





**J.ROTBART & CO.**  
P R E C I O U S M E T A L S

# Protecting Wealth In Gold

## THANK YOU!

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Members of the Singapore  
Bullion Market Association



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